

## **New This Year**

- Earn 11% on nuts and chocolate and 15% on magazines and more.
- Troops can opt out of rewards and earn an extra 2%!
- We're happy to be partnering with Ashdon Farms and M2 for the Fall Product Season.

# **2026 Fall Product Program Troop Guide**

## **What is the Fall Product Program?**

It's so much more than a fundraiser.  
It is a real-world leadership adventure!  
Girl Scouts develop skills they will  
use for life:

- Goal Setting
- Teamwork
- Presentation Skills
- Customer Service
- Money Management

Plus, it's a fun way to jumpstart troop  
funds right at the start of the  
Girl Scout year.  
You won't want to miss it!

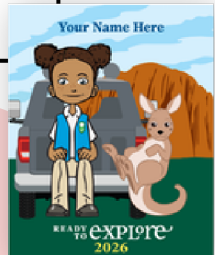
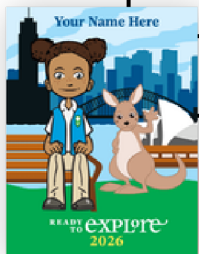


## **New This Year**

Dill Pickle Peanuts  
Cherry Almond Clusters

## Important Dates

| Event                                                         | Date                                          |
|---------------------------------------------------------------|-----------------------------------------------|
| Early access for troop volunteers                             | Monday, August 24, 2026                       |
| Program begins!                                               | Monday, August 31, 2026                       |
| Last day for in-person and online girl-delivered ordering     | Monday, September 28, 2026                    |
| Family deadline for entering in person orders into M2OS       | Monday, September 28, 2026                    |
| Deadline for troop to enter or edit order card items          | Tuesday, September 29, 2026                   |
| Deadline for service units edits to order card items          | Wednesday, September 30, 2026                 |
| Delivery of nut/chocolate items to service unit volunteers    | Week of October 19, 2026 - October 23, 2026   |
| Last day for direct ship nuts and magazine orders and booting | Sunday, November 8, 2026                      |
| All money due to troop                                        | Monday November 9, 2026                       |
| Boothing Starts                                               | Monday, October 19 - Sunday, November 8, 2026 |
| Last day for girls/troops make reward choices                 | Tuesday, November 10, 2026                    |
| Delinquencies due to council                                  | Wednesday, November 11, 2026                  |
| ACH Pulls                                                     | Thursday, November 19, 2026                   |



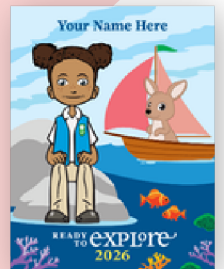
## Personalized Patches & Rewards

Girl Scouts and leaders who create avatars and meet the criteria will earn a patch with their very own virtual likeness on it!

- Girl Scout's: Create your avatar, send 18+ emails, and sell \$375 in products.
- Volunteers: Create your avatar and reach \$2,000 in total troop sales!

Check out the back of the nut/candy order card to see all the great rewards participants can earn this season!

When participants launch their online account, they can track progress and select rewards as they earn them!



# Rules of the Program

## Sales Rules

### 1 No Early Sales

Orders may not be taken before Monday, August 31, 2026.

### 2 Sell for Advertised Price

No price changes.  
Violation = removal and forfeited proceeds.

### 3 Verify Registration

All participants must be currently registered Girl Scouts and active in M2 before selling.

## Safety & Conduct

### ⚠ NEVER

- Sell alone (adult supervision required).
- Go inside someone's home.
- Conduct in-person/door-to-door sales after dark.
- Enter yards with dogs/closed gates.
- Give last name or phone number to strangers.

### ✓ ALWAYS

- Have adult supervision.
- Wear Girl Scout uniform or pin.
- Dress appropriately.
- Demonstrate appropriate Girl Scout behavior.
- Follow council guidelines for military property.
- If there is an immediate safety concern, call 911 first, then notify the council.

## Social Media & Online

### ✓ Permitted

Any personal social media accounts (including, but not limited to: Facebook, Instagram, TikTok, YouTube, etc.)

### ⚠ NOT Permitted

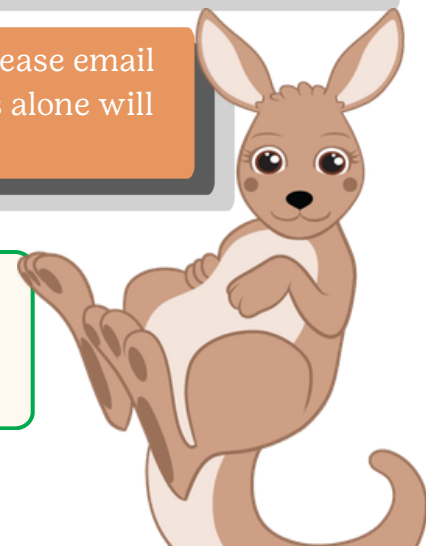
Any sale or resale site including, but not limited to: Amazon, eBay, Craigslist, TikTok Shop, Facebook Marketplace/Trading Post.

If you have any questions, please email [info@gsdsw.org](mailto:info@gsdsw.org).

**Violation of these rules may result in removal from the program and forfeiture of proceeds.**

If you are reporting an illegal or unauthorized online post, please email [info@gsdsw.org](mailto:info@gsdsw.org) with the direct link to the post. Screenshots alone will not be investigated.

**"Courage, confidence, and character  
one sale at a time!"**



## Selling Options for Participation in the Fall Product Program

| Product                     | Sale Type             | Process                                                                                                                                                                                                                                                                           | Delivery to Customers                                                                                                                                                                                                                        | Troop Proceeds |
|-----------------------------|-----------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|
| <b>Nuts &amp; Chocolate</b> | In-Person             | <ul style="list-style-type: none"> <li>Participants collect money from customers.</li> <li>Family/troop enters orders into M2OS by the deadline.</li> <li>Participants turn in money to troop.</li> </ul>                                                                         | Delivered by participating Girl Scouts to customers.                                                                                                                                                                                         | 11%            |
|                             | Online Girl-Delivered | <ul style="list-style-type: none"> <li>Girls create a personalized M2OS storefront and email friends and family.</li> <li>Customers pay online, and participants deliver the products.</li> <li>Orders are automatically credited to the participant in M2OS.</li> </ul>          | Delivered by participants to customers. (If a Girl Scout/family receives an online order from a customer where they will not be able to deliver the items in person, they MUST contact M2 customer service by September 28, 2026 to cancel.) | 11%            |
|                             | Direct Ship           | <ul style="list-style-type: none"> <li>Girl Scouts create their personalized storefront in M2OS and send emails to friends and family.</li> <li>Customers pay online, including shipping fees.</li> <li>Orders are automatically credited to the participants in M2OS.</li> </ul> | Shipped directly to the customer<br>One - two weeks standard delivery time after order processing.<br>Customers have option for expedited shipping.                                                                                          | 11%            |
| <b>Mags &amp; More</b>      | Online                | <ul style="list-style-type: none"> <li>Girl Scouts create their personalized storefront in M2OS and send emails to friends and family.</li> <li>Customers pay online.</li> <li>Orders are automatically credited to the participants in M2OS.</li> </ul>                          | Shipped directly to the customer.<br>Six - eight weeks standard delivery time after order processing.                                                                                                                                        | 15%            |

### Care to Share

All Care to Share nut items will be distributed by the GSDSW Product Program Team. Council will reach out to troops in each area to assist with the distribution of Care to Share nuts in their service unit area.

# Boothng With Fall Product Consignment

## You requested it!

### Why Consignment?

Consignment helps:

- Girl Scouts start selling immediately
- Families avoid upfront costs
- Increase early sales opportunities
- Support booth and in-person selling
- Build confidence, responsibility, and entrepreneurship skills

Booth scheduling:  
Weekdays: 4:00 PM – 8:00 PM  
Weekends: 8:00 AM – 8:00 PM  
(following location approval)

### How Consignment for Boothng Works

Select Your Booth Location

- Choose a location where your troop would like to hold a booth sale.
- Contact the store manager or person in charge to request permission and confirm available dates and times.
- Complete and submit the Booth Request Form to council for approval.
- Wait for council approval before advertising or holding any booth sale.
- Only booth during approved times and be respectful of each location's guidelines.

Request Consignment

- Troops must email their consignment request to council.
- Product quantities are based on availability.
- All consignment and booth requests must be submitted by Monday prior to weekend booth scheduling.

Pick Up Product

- Product is picked up at the designated council location.
- Double count all product at pickup and sign a receipt confirming quantities received.

# **Boothing With Fall Product Consignment continued**

## **Sell Product**

- Council does not collect money for consignment product.
- All money collected must be turned in promptly and deposited into the troop bank account.

## **Return Unsold Product**

- Product must be unopened, in original condition, and resellable.
- Council office hours: Monday–Thursday: 8:00 AM – 6:00 PM (closed 1:00 PM – 2:00 PM for lunch).
- Unsold inventory must be returned within 48 hours after booth completion.
- Troop is responsible for any unreturned or damaged product.

## **Submit Final Paperwork**

- Enter all transfers to Girl Scouts in M2 by the council deadline.

## **Troop Responsibilities**

- Store product in a safe, temperature-appropriate location.
- Use signed receipts for all product transfers.
- Deposit all funds promptly into the troop bank account.
- Monitor inventory throughout the program.
- Submit Booth Request Form and receive council approval before all booth sales.
- Submit all consignment and booth requests by the Monday prior to weekend booth scheduling.
- Troop is responsible for any unreturned or damaged product.

# Rewards

45 + Combine  
Units

Luggage Tag



55 + Combine  
Units

\$5 Desert Dollars



70 + Combine  
Units

Origammmi Set



85 +Combine  
Units  
Croc Charms &  
\$5 Desert Dollars



100 + Combine  
Units

Dumpling &  
100+ Patch



125 + Combine  
Units

Theme Shirt



150 + Combine  
Units

Super Seller Patch &  
\$5 Desert Dollars



175 + Combine  
Units

Luxe Utility  
Pencil Bag



200 + Combine  
Units

Large Kangaroo  
Plush



## Volunteer M2 Access – In Depth

- Volunteers will receive an email invitation from M2 with instructions on how to log in, access the M2 platform, and begin setting up their account.
- If you have not received your invitation email by August 27, 2026, please visit [www.gsnutsandmags.com/admin](http://www.gsnutsandmags.com/admin) and select “Forgot Password” to access your account.
- For additional support, please contact your Service Unit Product Chair or reach out to M2 Customer Service for assistance.

## Adding Nut Order Card Items into M2:

Troop Leaders must enter any orders not entered by parents into M2OS. Leaders cannot enter orders until after the cutoff for girls - September 29, 2026, 11:59 PM.

- Choose Paper Order Entry from your dashboard.
- Click the Girl Scout’s name to edit and/or enter orders.
- DO NOT enter online girl-delivered products.
- Enter her total nut/candy items by variety from her order card. Click Update.
- Make sure the totals match.
- There is no submit button! Orders are transmitted for fulfillment automatically after the cutoff date.

## First Steps

- Your access email will prompt you to create a password to access your M2 volunteer account. If you are a returning user, you can login using your existing credentials.
- You will be prompted to complete certain account information, as applicable - watch a short system training video, enter a mailing address, create your Avatar, and send access emails to the participants in your troop using the Parent Adult Email Campaign (PAEC).
- You will be able to see a list of pre-uploaded girls. Don’t worry if not all Girl Scouts show up on this list at the beginning of the sale. Any participants not preloaded can simply register once the sale begins at: [www.gsnutsandmags.com/gs](http://www.gsnutsandmags.com/gs). They will then be added to your troop roster once council confirms their registration.
- Girl Scouts can launch their accounts beginning on August 31, 2026. Please note that the system will not accept any early participant activity; participants must wait until the sale launch date.
- Participants enter their own paper orders into their accounts through September 28, 2026. If they do not enter their orders, you will need to do .

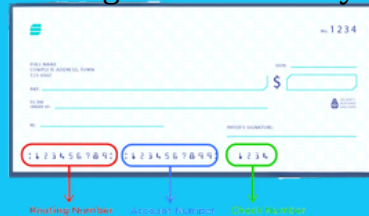
## Expert Tips You Should Know

- Order only the exact quantity of nut and candy items sold, since all products are final sale and cannot be returned to Council.
- Rewards are calculated automatically in the system. Please allow up to one hour for updates to reflect any changes made to products sold.



## Troop Banking

- All troops must maintain an active troop bank account.
- Payment should be collected at the time orders are placed and promptly deposited into the troop bank account. Keep copies of all receipts for your records.
- Council will withdraw any balance owed via ACH withdrawal on November 19, 2026. Troop balances are automatically calculated in M2 under the “Banking and Payments” section of the troop dashboard, where sales, proceeds, and payment details can be viewed.
- Additional financial reports, including the Troop Orders Report and delivery ticket with financial details, are available in the “Reports” section.
- Below is an example of a check showing where to find your routing and account number.



## ACH Process

- Any balance owed to council will be collected through a single automatic bank withdrawal (ACH) from the troop account.
- If an ACH transaction is returned for any reason, the troop will be considered “Not in Good Standing” until all outstanding funds are resolved.

## IRG Payment Options

- ACH Withdrawal: Troop banking information must be entered directly into the M2 system. Withdrawals will occur automatically on the scheduled date.
- In-Person Payments: Payments may also be made by appointment at the local Girl Scout store (El Paso or Midland).

## Check Acceptance Policy

- Troops may choose whether or not to accept checks. Any returned or bounced checks are the responsibility of the troop.
- Council does not assume liability for insufficient funds or returned check fees.
- It is strongly recommended to only accept checks from trusted individuals you are able to contact if needed.

## Girl Delinquent Report

Troop/IRG Fall Product Coordinators will be responsible for submitting Girl/Parent Delinquent reports, for any Girl Scout and parent that has not turned in all funds owed by the end of the program.

Due dates are at the discretion of the troop; however, council recommends all funds owed be due no later than November 9, 2026.

Girl Delinquent Reports will be due to council Wednesday, November 11, 2026. No late or incomplete reports will be accepted, and troops will be responsible for all funds not reported. Turning in delinquent reports protects the troop and troop funds.

## Receipts

- **All transactions between the troop and parent MUST be documented with a Fall Product Program receipt.**
- **Both parties must sign each receipt.**
- **Only one transaction per receipt.**

Failure to do this creates issues with collecting funds. It removes the ability for the troop to collect funds for items distributed and removes the ability for a parent to have proof of payments.

- White copy stays with the Troop/IRG Fall Product Coordinator and troop records
- Yellow copy is given to the parent for their records
- All financial transactions must be entered in the M2 system under the Girl Scout records

## Care to Share

Make a difference with every donation!

Care to Share gives customers the opportunity to support their community by donating nut and chocolate products.

- Each Care to Share donation is \$5.
- Online direct-ship donations are distributed by Ashdon Farms.
- In-person and online girl-delivered donations are sent to council for local distribution.
- At the end of the program, council delivers these donations to community organizations, helping spread kindness to those who need it most.

Every donation helps Girl Scouts give back while making a positive impact in our communities!

# Program Wrap-Up

## Products

- All product is automatically submitted for fulfillment. There is no “submit” button!
- Coordinate with your SUFPC to pick up your troop’s nut/candy items.
- Print a delivery ticket for each participant’s order from your dashboard.
- When you deliver the items to each Girl Scout, have their adult count and inspect each item and sign the delivery ticket for your records.

## Rewards

- Girl Scouts must make their rewards selections online by November 10, 2026.
- If a girl does not make their selections, you can through the troop account until November 10, 2026.
  - Any selections not made by November 10, 2026, will automatically default to Desert Dollars.
  - Reward deliveries will be coordinated with your SUFPC in a similar fashion to products.

## Deliveries

- Troops should make sure their Girl Scouts coordinate delivery of product with their customers. Happy customers equal return customers!
- Participants/parents/adults will receive an online report of orders with email addresses and phone numbers of their customers.
  - Participants may contact the customer for additional delivery information, if necessary.

## FAQs

Please visit our support site at [support.gsnutsandmags.com](http://support.gsnutsandmags.com) for more information.

Q: My Girl Scouts are attempting to register and get a “Campaign is Currently Unavailable” message.

A: Girl Scouts cannot begin online account registration until the program start date.

Q: I entered the email addresses to send access notifications to the Girl Scouts in my troop. The site says, “Queued for Sending,” but how long does it take to send?

A: Access emails will not be sent to the participants until the start date of the program.

Q: I am a volunteer and have a Girl Scout participating. Can I use the same email address for my volunteer and participating accounts?

A: Yes! You will be notified upon login as to which account you are signing on to. Volunteer accounts are accessed at: [www.gsnutsandmags.com/admin](http://www.gsnutsandmags.com/admin), and participating accounts are accessed at [www.gsnutsandmags.com/gs](http://www.gsnutsandmags.com/gs).

Q: One of my girls received an online girl-delivered order that the family is unable to deliver. How do I remove it?

A: The parent/guardian (or customer) will need to contact M2 Customer Service to have the order cancelled and removed from the system. This cancellation MUST be completed before the end of parent paper order card entry.

## Questions

Membership and registration assistance:

Girl Scouts of the Desert Southwest Customer Care Team

Email [info@gsdsw.org](mailto:info@gsdsw.org) or call 915-599-9433, option 0.

M2 technical assistance, online order information, and magazine sale questions:

M2 Customer Support

Email [question@gsnutsandmags.com](mailto:question@gsnutsandmags.com) or call 800-372-8520.

Fall Product Program questions:

GSDSW Product Program Team

Email [info@gsdsw.org](mailto:info@gsdsw.org) or call 915-599-9433, option 0.

### **GSDSW Product Program Team**

Teresa King - Chief Mission Delivery Officer

Rink Somerday - Director of Program & Product

Argelia Moreno - Product Program Specialist

Haley Rose - Product Program Specialist

**We Appreciate You!**  
**Thank you for your support of the**  
**Fall Product Program.**

